

# **Opportunity Db** The Opportunity Zones Database

OZ Pitch Day Investor Deck July 27, 2021 Disclaimer: Neither OpportunityDb.com nor any of its representatives are engaged in rendering legal advice, accounting advice, tax advice, or other professional advice. As such, the content of this document, including all linked materials, should not be used as a substitute for consultation with a professional adviser. Before making any decision or taking any action, you should consult with your wealth adviser, CPA, attorney, or other competent adviser.

## TITLE PARTNER



DIAMOND PARTNERS





PLATINUM PARTNERS





GOLD PARTNERS









### **Pitch Summaries: Title and Diamond Partners**

FUND NAME	FUND DESCRIPTION	MIN. INV.	FUND PITCH
Urban Catalyst Fund II	Transit-oriented development in downtown San Jose, it consists of over 300 multifamily apartment units and 420,000 SF of office space. Yards away from a future BART Station & near key amenities.	\$250,000	<u>Watch video</u>
Caliber Tax Advantaged Opportunity Zone Fund	This fund is specifically designed to invest in attractive commercial real estate projects located within Qualified Opportunity Zones in the greater Southwest region.	A Shares: \$250,000 B Shares: \$1,000,000	<u>Watch video</u>
Investors Choice OZ Fund	A unique Opportunity Zone Fund that allows the investor to choose their projects & investment amounts from a portfolio of recession-resilient mixed-asset-class development projects across the country.	\$50,000	<u>Watch video</u>

Additional details on each fund, including a link to the fund pitch replay, are available on later pages.

#### **Pitch Summaries: Platinum and Gold Partners**

FUND NAME	FUND DESCRIPTION	MIN.
Shopoff DLV QOZ Fund	Shopoff DLV QOZ Fund formed for the development & ownership of the Dream Las Vegas, hotel and casino on the Vegas Strip. Currently in pre-construction, the partnership is expected to hold project for 10 years to realize full benefits of the QOZ.	
2021 Riaz Capital Ozone Fund III	Ozone Fund III will raise \$100M to develop Riaz Capital's next round of urban workforce housing properties in the greater San Francisco Bay Area.	
CRE Development Capital	Cleveland OZ Fund: will invest in OZ real estate projects in Cleveland, OH and throughout the Midwest. Phoenix OZ Fund: mixed-use tower located in downtown Phoenix AZ which includes a 233 key Fairmont Hotel and 157 Fairmont branded condominiums.	
Nest Opportunity Fund	Nest is a positive impact investment fund focused on residential real estate in the single-family and multi- family asset classes in growing Midwest cities with favorable demographics.	\$200,000
Starpoint Properties	Starpoint utilizes a build-to-core strategy with a particular emphasis on developing multifamily and specific types of industrial properties in QOZs located in the most attractive Tier 1 markets.	\$50,000
Darwin Mining OZ Fund	Single asset QOZ fund restarting historic California mine which has 9 critical mineral deposits in addition to large quantities of Zinc, Silver and Gold. Located in California's Inyo county, Darwin was America's largest metals mining operation during WW1 and WW2.	\$100,000
CSRA OZ Fund VI	CSRA Opportunity Zone Fund VI is a luxury, mixed-use, 297-unit multifamily and retail development located at 320 West South Street in the Warehouse District of Raleigh, North Carolina.	\$100,000
Eagle OZ	Building multifamily in Chicago's Historic Bronzeville with 21% annual return (IRR) based on \$10B local catalytic investment with 55K new jobs breaking ground 2021, voted Top Impact Project @ recent OZ Expo.	\$50,000
Music Town Master Planned OZ	Chicago's West Side Entertainment District and First of Its Kind Master Planned Opportunity Zone: Music Town is being designed to tap into and grow Chicago's enormous tourism industry (60 million visitors, \$16 Billion revenue annually)	TBD

## **Urban Catalyst Fund II**

#### **Fund Overview**

Transit-oriented development in downtown San Jose, consisting of over 300 multifamily apartment units and 420,000 SF of office space. Yards away from a future BART Station & near key amenities.

#### **Minimum Investment**

\$250,000

#### Fees and Expenses\*

Please contact Urban Catalyst to learn more.

#### **Target Returns\***

Please contact Urban Catalyst to learn more.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Nicolas Lam
- 415-301-9747
- Email Nicholas

#### **Additional Information**

- Fund II Projects
- The Icon/Echo
- <u>About Urban Catalyst</u>

#### Fund Pitch Replay Click to watch



## **Caliber Tax Advantaged Opportunity Zone Fund**

#### **Fund Overview**

This fund is specifically designed to invest in attractive commercial real estate projects located within Qualified Opportunity Zones in the greater Southwest region.

#### **Minimum Investment**

A Shares: \$250,000 B Shares: \$1,000,000

#### Fees and Expenses\*

Please contact fund manager for fee and expense information.

#### **Target Returns\***

Please contact fund manager for target return information.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Chris Loeffler
- 480-295-7600
- Email Chris



#### **Additional Information**

- Read more on <u>CaliberFunds.co</u>
- <u>Pitch Deck [PDF Download]</u>

#### **Fund Pitch Replay**

Click to watch



### **Investors Choice OZ Fund**

#### **Fund Overview**

A unique Opportunity Zone Fund that allows the investor to choose their projects & investment amounts from a portfolio of recession-resilient mixed-asset-class development projects across the country.

#### **Minimum Investment**

\$50,000

#### Fees and Expenses\*

5.90% [1]

#### **Target Returns\***

Preferred Annualized Returns equal to 10-16% per project.

\* Contact the fund issuer for complete expense and target return information.

[1] Per Estimated Use of Proceeds, Page 35 of the fund's private placement memorandum.

#### **Contact Information**

- Danielle Ewing
- (877) 938-0888
- Email Danielle

#### **Additional Information**

- Visit InvestorsChoiceOZ.com
- Visit <u>USGRE.com</u>
- <u>Pitch Deck [PDF Download]</u>

#### **Fund Pitch Replay**

Click to watch



THE OPPORTUNITY ZONE EXPERTS™

## Shopoff DLV QOZ Fund

#### **Fund Overview**

Shopoff DLV QOZ Fund formed for the development & ownership of the Dream Las Vegas, hotel and casino on the Vegas Strip. Currently in pre-construction, the partnership is expected to hold project for 10 years to realize full benefits of the QOZ.

#### **Minimum Investment**

\$250,000

#### Fees and Expenses\*

Please contact fund manager for fee and expense information.

#### **Target Returns\***

Please contact fund manager for target return information.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- 844-4-SHOPOFF
- <u>Email Shopoff</u>



#### **Additional Information**

- Visit <u>Shopoff.com</u>
- <u>Pitch Deck [PDF Download]</u>



### **Riaz Capital Ozone Fund III**

#### **Fund Overview**

Ozone Fund III will raise \$100M to develop Riaz Capital's next round of urban workforce housing properties in the greater San Francisco Bay Area.

#### **Minimum Investment**

\$250,000

#### Fees and Expenses\*

8% Preferred Return75% to Investors thereafter1.5% blended Asset Management fee

#### **Target Returns\***

Target investor return of 15% (21.3% post tax), 3.2x net investor equity multiple (5.0x post tax), 11% target average cash-on-cash and ~\$110k average annual distributions per \$1 million invested.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Garrick Monaghan
- 510-462-2846
- <u>Email Garrick</u>



#### **Additional Information**

• Visit <u>RiazCapital.com</u>



## **CRE Development Capital**

#### **Fund Overview**

**Cleveland OZ Fund:** The Fund will invest in opportunity zone real estate projects primarily in Cleveland OH and throughout the Midwest. This includes ground up development, value add and conversion opportunities.

**Phoenix OZ Fund:** The fund is a single asset fund and invites investors to invest in a mixed-use tower located in downtown Phoenix AZ which includes a 233 key Fairmont Hotel and 157 Fairmont branded condominiums.

#### **Minimum Investment**

\$100,000

#### Fees and Expenses\*

Please contact fund manager.

#### **Target Returns\***

Please contact fund manager.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Lawrence Jatsek
- 415-323-6575
- Email CRE



#### **Additional Information**

<u>CRE Development Capital Web Site</u>



## **Nest Opportunity Fund**

#### **Fund Overview**

Nest is a positive impact investment fund focused on residential real estate in the single-family and multi-family asset classes in growing Midwest cities with favorable demographics.

#### **Minimum Investment**

\$200,000

#### Fees and Expenses\*

\$1.5% Management Fee with 15% carry. No reimbursements for marketing or overhead.

#### **Target Returns\***

Please contact the fund manager for target return information.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Clint Edgington
- 614-905-6233
- Email Clint

#### **Additional Information**

- Nest Opportunity Fund Deck
- <u>Nest Opportunity Fund PPM</u>
- Personalized Cost/Benefit OZ Calculator

#### **Fund Pitch Replay**

Click to watch





## **Starpoint Properties**

#### **Fund Overview**

Starpoint utilizes a build-to-core strategy with a particular emphasis on developing multifamily and specific types of industrial properties in QOZs located in the most attractive Tier 1 markets.

#### **Minimum Investment**

\$50,000

#### Fees and Expenses\*

Please contact fund manager for fee and expense information.

#### **Target Returns\***

Please contact fund manager for target return information.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Neil Sherlock
- 310-651-2111
- Email Neil



#### **Additional Information**

- <u>Pitch Deck [PDF Download]</u>
- Visit <u>StarpointProperties.com</u>

#### **Fund Pitch Replay**

Click to watch



## Darwin Mining / Inyoag OZ Fund

#### **Fund Overview**

Single asset QOZ fund restarting historic California mine which has 9 critical mineral deposits in addition to large quantities of Zinc, Silver and Gold. Located in California's Inyo county, Darwin was America's largest metals mining operation during WW1 and WW2.

#### **Minimum Investment**

\$100,000

#### Fees and Expenses\*

Please contact fund manager for fee and expense information.

#### **Target Returns\***

5 year MOIC of 4.3x. Projected IRR 40%+

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Wally Sullivan
- 617-240-6020
- Email Wally



#### **Additional Information**

- <u>Pitch Deck [PDF Download]</u>
- Darwin Mine Overview



### CSRA Opportunity Zone Fund VI

#### **Fund Overview**

Luxury, mixed-use, 297-unit multifamily and retail development located at 320 West South Street in the Warehouse District of Raleigh, North Carolina.

#### **Minimum Investment**

\$100,000

#### Fees and Expenses\*

Please review offering documents.

#### **Target Returns\***

7% preferred return
14.24% net IRR pre-tax target
2.37 EQM
50% cash-out refinance at stabilization
Quarterly distributions at stabilization

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Marc Slavny
- 404.229.5645
- Email Marc

#### **Additional Information**

- <u>Tax Advantages of Opportunity</u> <u>Zones</u>
- <u>Capital Square Developments</u>

#### Fund Pitch Replay Click to watch



CAPITAL SQUARE

# Eagle OZ

#### **Fund Overview**

Building multifamily in Chicago's Historic Bronzeville with 21% annual return (IRR) based on \$10B local catalytic investment with 55K new jobs breaking ground 2021, voted Top Impact Project @ recent OZ Expo.

#### **Minimum Investment**

\$50,000

#### Fees and Expenses\*

2% annual fee only paid after investors are paid 6% cash distributions. 25% incentive kicks in after 9% IRR hurdle is achieved. 4.5% one-time upfront Developer Fee.

#### **Target Returns\***

20% post tax equiv. IRR. 17% pre adjusted IRR.9% IRR hurdle before management incentive.6% pref. interim cash return before annual fee.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Jamie Nahon
- 312-392-1910
- Email Jamie

#### **Additional Information**

- Pitch Deck [PDF Download]
- EagleOZ.com | Eagle OZ Fund II
- Eagle OZ II Investment Summary

## Fund Pitch Replay

<u>Click to watch</u>



## Music Town Master Planned OZ

#### **Fund Overview**

Chicago's West Side Entertainment District and First of Its Kind Master Planned Opportunity Zone: Music Town is being designed to tap into and grow Chicago's enormous tourism industry (60 million visitors, \$16 Billion revenue annually).

#### **Minimum Investment**

TBD

#### Fees and Expenses\*

Please contact the fund manager.

#### **Target Returns\***

Please contact the fund manager.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Powers Miller
- 312-723-7475
- Email Powers



#### **Additional Information**

- <u>Pitch Deck [PDF Download]</u>
- <u>ChicagoMusicTown.com</u>

#### Fund Pitch Replay Click to watch



# **OZ Pitch Day Fall 2021**

#### November 3-4, 2021

Register now at **OZPitchDay.com** 

Contact Michael Johnston for information about partnership opportunities: michael@opportunitydb.com



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