

# OpportunityDb **The Opportunity Zones Database**

## **OZ Pitch Day Investor Deck**

November 3 & 4, 2021

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## TITLE PARTNER



USG OZI THE OPPORTUNITY ZONE EXPERTS<sup>M</sup>

DIAMOND PARTNERS



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### PLATINUM PARTNERS











## PARTNERS

GOLD

















## **Pitch Summaries: Title and Diamond Partners**

FUND NAME	FUND DESCRIPTION	MIN. INV.	FUND PITCH
Urban Catalyst Opportunity Zone Fund II	Launched in January 2021, Fund II will build multifamily rental units and office space in downtown San Jose. Yards away from a future BART station, it is the epitome of a transit- oriented development.	\$250,000	<u>Watch video</u>
Caliber Tax Advantaged Opportunity	attractive commercial real estate projects located within Qualified Opportunity Zones in	A Shares: \$250,000	Watch Video
Zone Fund		B Shares: \$1,000,000	
Investors Choice OZ Fund	A unique Opportunity Zone Fund that allows the investor to choose their projects & investment amounts from a portfolio of recession-resilient mixed-asset-class development projects across the country.	\$50,000	Watch Video

## **Pitch Summaries: Title and Diamond Partners**

FUND NAME	FUND DESCRIPTION	MIN. INV.	FUND PITCH
CRE Phoenix OZ Fund: CRE Mid-West Tax Advantage Fund:	A downtown Phoenix mixed use tower with a 225 key luxury hotel & 180 branded luxury condos. A multi-asset OZ fund focused primarily on Ohio.	\$100,000	<u>Watch Video</u>
CRE US Opportunities Fund:	A multi-family ground up development project in Las Vegas.		
Origin QOZ Fund II	The Origin QOZ Fund II will be a diversified portfolio of transformational ground-up Class-A multifamily real estate developments located across fast-growing U.S. markets.	\$50,000	<u>Watch Video</u>
Grubb Properties 2021 Qualified Opportunity Fund	The Fund intends to invest in branded, moderate-priced rental essential housing under Grubb Properties' Link Apartments <sup>SM</sup> brand.		<u>Watch Video</u>

Pitch Summaries: Platinum and Gold Partners			
FUND NAME	FUND DESCRIPTION		
Integris DLV Opportunity Zone Fund	Integris DLV OZ Fund is focused on construction and ownership of a luxury lifestyle branded resort on the Las Vegas Strip. Currently in preconstruction, the project is expected to be held for 10 years to realize full QOZ benefits.		
2021 Riaz Capital Ozone Fund III	Ozone Fund III will raise \$100M to develop Riaz Capital's next round of urban workforce housing properties in the greater San Francisco Bay Area.	\$250,000	
CSRA OZ Fund VI	CSRA Opportunity Zone Fund VI is a luxury, mixed-use, 297-unit multifamily and retail development located at 320 West South Street in the Warehouse District of Raleigh, North Carolina.	\$100,000	
North Country Growers	This QOZ Fund will build two industrial sized greenhouses in Berlin, NH which will produce over 10 million lbs. of produce annually for the New England region. The facility will use proven technology that enables cheaper per pound growing costs.		
StarPoint Locust OZ Fund	StarPoint is the sponsor of multiple single-asset QOFs backed by premiere real estate. The Locust OZ Fund owns a seven-story, 108-unit multifamily QOZ development project in downtown Long Beach, CA.\$100,000		

Pitch Summaries: Platinum and Gold Partners			
FUND NAME	FUND DESCRIPTION	MIN.	
Nest Opportunity Fund	Nest is a positive impact investment fund focused on residential real estate in the single-family and multi-family asset classes in growing \$20 Midwest cities with favorable demographics.		
Cbus Opportunity Zone Fund III	Building value for investors while improving local neighborhoods in a dramatic and meaningful way with concentrated investment in distressed housing & mixed-use properties within the urban neighborhoods of Columbus, OH.		
Eagle OZ Fund	Building multifamily in Chicago's Historic Bronzeville with 21% annual return (IRR) based on \$10B local catalytic investment with 55K new jobs breaking ground 2021, voted Top Impact Project @ recent OZ Expo.	\$50,000	
Carlysle San Jose QOZB LLC	forth by the Internal Revenue ( ode and achieving financial		
Hall Venture Partners Opportunity Zone Fund	Hall Labs is a modern-day Edison lab focused on solving global \$250,000 problems with science and engineering.		

## **Urban Catalyst Fund II**

#### **Fund Overview**

Launched in January 2021, Fund II will build multifamily rental units and office space in downtown San Jose. Yards away from a future BART station, it is the epitome of a transitoriented development.

#### **Minimum Investment**

\$250,000

#### Fees and Expenses\*

Please contact Urban Catalyst to learn more.

#### **Target Returns\***

Please contact Urban Catalyst to learn more.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Mohammad Obeid
- 408-502-4502
- Email Mohammad

#### **Additional Information**

- Fund II Projects
- The Icon/Echo
- <u>About Urban Catalyst</u>

## Fund Pitch Replay



## **Caliber Tax Advantaged Opportunity Zone Fund**

#### **Fund Overview**

This fund is specifically designed to invest in attractive commercial real estate projects located within Qualified Opportunity Zones in the greater Southwest region.

#### **Minimum Investment**

A Shares: \$250,000 B Shares: \$1,000,000

#### Fees and Expenses\*

Please contact fund manager for fee and expense information.

#### **Target Returns\***

Please contact fund manager for target return information.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Chris Loeffler
- 480-295-7600
- Email Chris



#### **Additional Information**

• Read more on <u>CaliberFunds.co</u>

# Fund Pitch Replay



Caliber Tax-Advantaged Opportunity Zone Fund Presented by Chris Loeffler



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## **Investors Choice OZ Fund**

#### **Fund Overview**

A unique Opportunity Zone Fund that allows the investor to choose their projects & investment amounts from a portfolio of recession-resilient mixed-asset-class development projects across the country.

#### **Minimum Investment**

\$50,000

#### Fees and Expenses\*

Annual Management Fee: up to 1.25% of Annual Project Value

(Note: Asset Management fess do not begin until after project is fully constructed and stabilized. Typically, 3-12 months after project completion).

Performance Fee: Maximum of 20% based on Distribution Waterfall below.

Investor	Sponsor	Distribution Criteria
100%	0%	Until Returns = 100% Return of Capital
90%	10%	From 100% ROC until Pref. Ret. met
80%	20%	From Preferred Returns and greater

#### **Target Returns\***

Preferred Annualized Returns equal to 10-16% per project.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Nick DiRubio
- (877) 938-0888
- Email Nick

#### **Additional Information**

- Visit InvestorsChoiceOZ.com
- Visit <u>USGRE.com</u>
- <u>Pitch Deck [PDF Download]</u>

#### **Fund Pitch Replay**





## **Origin QOZ Fund II**

#### **Fund Overview**

The Origin QOZ Fund II will be a diversified portfolio of transformational ground-up Class-A multifamily real estate developments located across fast-growing U.S. markets.

#### **Minimum Investment**

\$50,000

#### Fees and Expenses\*

Annual Management Fee: 1.25% of NAV

Acquisition Fee: 0.5% of project cost

Performance Fee: 15% after 7% preferred return (50/50 catchup)

#### **Target Returns\***

Target Net IRR 10-12%. Target Net Equity Multiple 2.25-2.5x

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Origin Investor Relations
- 800-628-8008
- Email Origin



#### **Additional Information**

- <u>QOF Landing Page</u>
- QOZ Fund II Deck
- Origin Main Website
- **Fund Pitch Replay**



## **CRE Development Capital**

#### **Fund Overviews**

**Phoenix OZ Fund:** Single asset QOF developing The Blue, a downtown Phoenix mixed use tower with a 225 key branded luxury hotel 180 branded luxury condos.

**Mid-West Tax Advantage Fund:** A multi-asset OZ fund focused primarily on Ohio and the Midwest states.

**US Opportunities Fund:** A multi-family ground up development project in Las Vegas.

#### **Minimum Investment**

\$100,000

#### Fees and Expenses\*

Please contact fund manager.

#### **Target Returns\***

Please contact fund manager.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- CRE Development Capital
- 480-442-2314
- Email CRE

#### Additional Information

<u>CRE Development Capital Web Site</u>

# Fund Pitch Replay



### **Grubb Properties 2021 Qualified Opportunity Fund**

#### **Fund Overview**

The Fund intends to invest in branded, moderate-priced rental essential housing under Grubb Properties' Link Apartments<sup>SM</sup> brand.

#### **Minimum Investment**

\$100,000

#### Fees and Expenses\*

1.5% asset management fee, to be reduced to 1.25% upon the fund achieving a \$150 million total capital raise.

8% Preferred Return with 18% Carried Interest

#### **Target Returns\***

Please contact fund manager for target return information.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- James Holleman
- 704.340.002<u>2</u> C
- 704.405.1646 0
- <u>Email James</u>

#### **Additional Information**

- Grubb QOF Landing Page
- <u>Pitch Deck [PDF Download]</u>

#### Fund Pitch Replay





## Integris DLV Opportunity Zone Fund

#### **Fund Overview**

Integris DLV OZ Fund is focused on construction and ownership of a luxury lifestyle branded resort on the Las Vegas Strip. Currently in preconstruction, the project is expected to be held for 10 years to realize full QOZ benefits.

#### **Minimum Investment**

\$100,000

#### Fees and Expenses\*

Please contact fund manager for fee and expense information.

#### **Target Returns\***

Please contact fund manager for target return information.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Ben Matheson
- 844-474-6763
- <u>Email Ben</u>

#### **Additional Information**

- Visit <u>IntegrisInv.com</u>
- Pitch Deck [PDF Download]

## Fund Pitch Replay





## North Country Growers OZ Fund

#### **Fund Overview**

This QOZ Fund will build two industrial sized greenhouses in Berlin, NH which will produce over 10 million lbs. of produce annually for the New England region. The facility will use proven technology that enables cheaper per pound growing cost when compared to other vertical grow houses.

#### **Minimum Investment**

\$250,000

#### Fees and Expenses\*

Please contact fund manager for fee and expense information.

#### Target Returns\*

Target IRR of 26.8%

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Wally Sullivan
- 617-240-6020
- Email Wally



#### **Additional Information**

- <u>Pitch Deck [PDF Download]</u>
- Project Overview

#### Fund Pitch Replay Click to watch



### **Riaz Capital Ozone Fund III**

#### **Fund Overview**

Ozone Fund III will raise \$100M to develop Riaz Capital's next round of urban workforce housing properties in the greater San Francisco Bay Area.

#### **Minimum Investment**

\$250,000

#### Fees and Expenses\*

8% Preferred Return75% to Investors thereafter1.5% blended Asset Management fee

#### **Target Returns\***

Target investor return of 15% (21.3% post tax), 3.2x net investor equity multiple (5.0x post tax), 11% target average cash-on-cash and ~\$110k average annual distributions per \$1 million invested.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Garrick Monaghan
- 510-462-2846
- <u>Email Garrick</u>



#### **Additional Information**

- Visit <u>RiazCapital.com</u>
- <u>Pitch Deck [PDF Download]</u>

#### **Fund Pitch Replay**



## CSRA Opportunity Zone Fund VI

#### **Fund Overviews**

Luxury, mixed-use, 297-unit multifamily and retail development located at 320 West South Street in the Warehouse District of Raleigh, North Carolina.

#### **Minimum Investment**

\$100,000

#### Fees and Expenses\*

Please review offering documents.

#### **Target Returns\***

7% preferred return14.24% net IRR pre-tax target2.37 EQM50% cash-out refinance at stabilizationQuarterly distributions at stabilization

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Marc Slavny
- 404.229.5645
- Email Marc

#### **Additional Information**

- <u>Tax Advantages of OZs</u>
- <u>Capital Square Developments</u>
- <u>Pitch Deck [PDF Download]</u>

#### Fund Pitch Replay Click to watch



CAPITAL SQUARE

## **Nest Opportunity Fund**

#### **Fund Overview**

Nest is a positive impact investment fund focused on residential real estate in the single-family and multi-family asset classes in growing Midwest cities with favorable demographics.

#### **Minimum Investment**

\$200,000

#### Fees and Expenses\*

\$1.5% Management Fee with 15% carry. No reimbursements for marketing or overhead.

#### **Target Returns\***

Please contact the fund manager for target return information.

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Clint Edgington
- 614-905-6233
- Email Clint

#### **Additional Information**

- Nest Opportunity Fund Deck
- <u>Nest Opportunity Fund PPM</u>
- Personalized Cost/Benefit OZ Calculator

#### **Fund Pitch Replay**





## **StarPoint Locust OZ Fund**

#### **Fund Overview**

StarPoint is the sponsor of multiple singleasset QOFs backed by premiere real estate. The Locust OZ Fund owns a seven-story, 108unit multifamily QOZ development project in downtown Long Beach, CA.

#### **Minimum Investment**

\$100,000

#### Fees and Expenses\*

Please contact fund manager for fee and expense information.

#### **Target Returns\***

~15% IRR (including an 8% preferred return)

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Neil Sherlock
- 310-651-2111
- Email Neil

#### **Additional Information**

- <u>Pitch Deck [PDF Download]</u>
- Locust OZ Fund Overview
- <u>Neil on the Opportunity Zones Podcast</u>

#### **Fund Pitch Replay**





## **Cbus Opportunity Zone Fund III**

#### **Fund Overview**

Building value for investors while improving local neighborhoods in a dramatic and meaningful way with concentrated investment in distressed housing & mixed-use properties within the urban neighborhoods of Columbus, OH.

#### **Minimum Investment**

\$100,000

#### Fees and Expenses\*

1% fund administration.

#### **Target Returns\***

3.1x equity multiple in 10 years, 8% preferred return with total return of 12% compounded \* annually \* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Chris Knoppe
- 614-333-0780
- <u>Email Chris</u>



#### **Additional Information**

- <u>CbusOZFunds.com</u>
- Pitch Deck [PDF Download]

#### Fund Pitch Replay Click to watch



## Eagle OZ

#### **Fund Overview**

Building multifamily in Chicago's Historic Bronzeville with 21% annual return (IRR) based on \$10B local catalytic investment with 55K new jobs breaking ground 2021, voted Top Impact Project @ recent OZ Expo.

#### **Minimum Investment**

\$50,000

#### Fees and Expenses\*

1.25% annual fee only paid after investors are paid 6% cash distributions.

3.0% one-time upfront Developer Fee

Discounted Manager incentive 15% for subscriptions prior to year end 2021, increasing to 20% for subscriptions in 2022.

#### Target Returns\*

20.5% post tax equivalent IRR

16.9% pre adjusted IRR

9% IRR hurdle before management incentive

6% preferred interim cash return before 1.25% annual fee is paid

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Jamie Nahon
- 312-392-1910
- Email Jamie

#### **Additional Information**

- <u>America's Most Impactful Project</u>
- Emerging Middle Class in Bronzeville
- <u>Virtual Tour</u> | <u>EagleOZ.com</u>
- Pitch Deck [PDF Download]

#### **Fund Pitch Replay**





## **Carlysle San Jose**

#### **Fund Overview**

Carlysle San Jose QOZB LLC is a single asset fund with the focus of development and ownership to satisfy QOZ Fund requirements as set forth by the Internal Revenue Code and achieving financial performance metrics set forth in the Offering Memorandum. The Carlysle is a mix of for rent housing and Class A Office.

#### **Minimum Investment**

\$100,000

#### Fees and Expenses\*

No "Fund Level" fees are charged. The only fees charged are market-based real estate development and management related fees. Please see the OM for further detail.

#### **Target Returns\***

16.2% IRR, 2.8x Equity Multiple

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Tony Bozzini
- 669-244-8639
- <u>Email Tony</u>

#### Additional Information

Please contact Acquity Realty for access to the Offering Memorandum. info@acquityrealty.com

### Fund Pitch Replay





#### Hall Venture Partners OZ Fund

#### **Fund Overview**

Hall Labs is a modern-day Edison lab focused on solving global problems with science and engineering. Hall has a 60+ year proven track record of innovation, utilizing proprietary IP and a process driven infrastructure to unlock company value resulting in high multiple exits.

#### **Minimum Investment**

\$250,000

#### Fees and Expenses\*

Please contact fund manager for fee and expense information

#### **Target Returns\***

Our 20-year track record has an 8.3x return

\* Contact the fund issuer for complete expense and target return information.

#### **Contact Information**

- Will Walker
- 760-583-7277
- <u>Email Will</u>



#### **Additional Information**

- Visit <u>HallVP.com</u>
- <u>Pitch Deck [PDF Download]</u>

#### **Fund Pitch Replay**



# **OZ Pitch Day Spring 2022**

#### **March 2022**

Register now at **OZPitchDay.com** 

Contact Michael Johnston for information about partnership opportunities: michael@opportunitydb.com



# **Opportunity Db** The Opportunity Zones Database